

BR&E INFORMATION

Company Information

Meeting Date:

Organization Name:

Organization Address:

Company Representative:

Facility Type:

Products:

Description Summary:

SECTION ONE - Growth & Risk

How is the business performing?

Growing At risk Stable Declining

What is driving growth?

- Available Capital
- New or Expanding Markets
- Industry Growth
- New Products
- Leadership Change
- New Technology
- Mergers & Acquisitions Activity
- Revenue Increase

What is inhibiting growth?

- Inadequate Facility
- New or Expanding Markets
- Industry Growth
- New Products
- Leadership Change
- New Technology
- Mergers & Acquisitions Activity
- Revenue Increase

Rate the industry climate/performance

Excellent Good Fair Poor

Rate company performance vs. industry

Out-performing Standard Under-Performing

SECTION TWO - Sales

Current year: \$

Projected sales in 12 months: \$

SECTION THREE - Supplies and Transportation

Your suppliers are

LOCAL (WITHIN 25-50 MILES)

REGIONAL (WITHIN 50-250 MILES)

NATIONAL (WITHIN 250-1,000 MILES)

INTERNATIONAL (WITHIN 1,000 MILES)

How are your goods transported?

Air Rail Ground Water

Would a roundabout at the Ashland Business Park entrance affect your business? Why or why not?

Do you export?

Yes No

Work Conditions

Hiring Advantage

Hiring Disadvantage

Work Content

Hiring Advantage

Hiring Disadvantage

Work Life Balance

Hiring Advantage

Hiring Disadvantage

Wages

Hiring Advantage

Hiring Disadvantage

Hiring Impact

Advancement

Hiring Advantage

Hiring Disadvantage

Benefits

Hiring Advantage

Hiring Disadvantage

Brand Name Recognition

Hiring Advantage

Hiring Disadvantage

Culture

Hiring Advantage

Hiring Disadvantage

Flexible Work

Hiring Advantage

Hiring Disadvantage

Funds to Recruit

Hiring Advantage

Hiring Disadvantage

Location

Hiring Advantage

Hiring Disadvantage

Proximity

Hiring Advantage

Hiring Disadvantage

Tuition Assistance

Hiring Advantage

Hiring Disadvantage

Barriers to hiring

- Cost
- Criminal background checks
- Drugs/alcohol
- Lack of required skills
- Recruiting
- Transportation
- Work Ethic
- Other:

Explanation to barriers to hiring:

Will there be investments in the next 18 months?

>\$25M	\$10-24M	\$1-\$9M	<\$1M	N/A
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Allocation of investment:

New Facility

>\$25M	\$10-24M	\$1-9M	<1M	Unknown	N/A
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Expanded Facility

>\$25M	\$10-24M	\$1-9M	<1M	Unknown	N/A
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Machinery & Equipment

>\$25M	\$10-24M	\$1-9M	<1M	Unknown	N/A
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Automation

>\$25M	\$10-24M	\$1-9M	<1M	Unknown	N/A
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Infrastructure

>\$25M \$10-24M \$1-9M <1M Unknown N/A

Information Technology

>\$25M \$10-24M \$1-9M <1M Unknown N/A

Own or Lease Space (If lease, expiration date)

Is your facility adequate for future operations? (If no, explain)

Growth and Risk notes:

Business Climate

Rate the local business climate

Excellent Good Fair Poor No Opinion N/A

Rate the local cost of doing business

Excellent Good Fair Poor No Opinion N/A

Rate the business climate in Ohio

Excellent Good Fair Poor No Opinion N/A

Rate the cost of doing business in Ohio

Excellent Good Fair Poor No Opinion N/A

Local Business Climate

Company Status

Growth Stable At Risk

Business climate comparison now to

5 years ago

No response Better Same Worse

1 Year ago

No response Better Same Worse

Explanation:

Growth and Expansion

Facility information

Does your current location meet your needs?

If no, what are your needs? (If need for space what is the timeline)

SECTION FIVE - Projects

Describe current or future growth projects (include projected start and end dates)

Project results

New jobs created:

Dollar amount of new investment:

of square feet of new construction:

Referrals made on behalf of company

Business Consultation

Education

Financing

International Trade

JobsOhio

Regulatory

Utility/Infrastructure

Workforce

Other:

Volunteer Notes: