BR&E INFO	<u>RMATION</u>			What is inhibit	ing growth	1?		
Company In	<u>formation</u>			 Inadequate Facility New or Expanding Markets 				
Meeting Dat	te:			 Industry Growth New Products Leadership Change New Technology Mergers & Acquisitions Activity 				
Organization	n Name:							
Organizatio	n Address:			> Reven	ue Increase	9		
Company Re	epresentative:	:		Rate the industry climate/performance				
Facility Type	2:			Excellent	Good	Fair	Poor	
Products:				Rate company	performar	nce vs. industry		
Description	Summary:			Out-performing Standard Under-Performing				
				SECTION TWO - Sales				
				Current year: \$ Projected sales in 12 months: \$ SECTION THREE - Supplies and Transportation Your suppliers are				
SECTION ONE - Growth & Risk								
How is the b	ousiness perfo	orming?		LOCAL (WITHIN	N 25-50 MI	LES)		
Growing	At risk	Stable	Declining	REGIONAL (WI	THIN 50-25	0 MILES)		
What is driv	ing growth?			NATIONAL (WI	ITHIN 250-	1,000 MILES)		
Nev	ilable Capital v or Expandin	g Markets		INTERNATIONAL (WITHIN 1,000 MILES)				
	ustry Growth v Products							
	dership Chang v Technology	ge		How are your				
Mer		sitions Activity		Air	Rail	Ground	Water	
				Would a roundabout at the Ashland Business Park entrance affect your business? Why or why not?				
				Do you export	?			

Yes

No

Do you import? Projected change in 12 months Yes No **Increased Decreased** Stable Does the company want to export? Notable employment trends: Yes No Products and Locations Exported: Rate the workforce availability Could your company benefit from a Foreign Trade Zone? Excellent Good Fair **Poor** No N/A **Opinion** Rate the workforce quality Excellent Good Fair **Poor** No N/A **SECTION FOUR - Talent Opinion Total Company Employees: Worker Training** Employees at Ashland Location: > \$2M > \$2-\$1M How many shifts: > \$999,999-\$500,000 **\$499,999-\$250,000** Days of the week: \$249,999-\$100,000 Hours of each shift: Unknown \$ N/A Recent or Upcoming Employment Change Specific hiring sources (if necessary) > +20% **+20-11%** What occupations are needed? **+10-5%** > <+5% No Change **≻** <-5% > <-10-5% > <-11-20% > <-20% **Employment change** Average length of employment (years)

Stable

Decreased

Current year

Increased

Work Conditions		Tuition A	Assistance					
Hiring Advantage	Hiring Disadvantage	Hiring A	Advantage	e	Hiring	Disadvantage	•	
		Barriers t	to hiring					
Work Content		> (
Hiring Advantage	Hiring Disadvantage		Criminal b Drugs/alc	-	ound check	S		
Work Life Balance		>	Lack of re	quired	skills			
Hiring Advantage	Hiring Disadvantage	RecruitingTransportation						
3	J	> '	Work Ethi					
Wages		> (Other:					
Hiring Advantage	Hiring Disadvantage	Explanat	ion to bar	riers to	hiring:			
<u>Hiring Impact</u> Advancement		NATU A						
Hiring Advantage	Hiring Disadvantage	Will there be investments in the next 18 months? >\$25M \$10-24M \$1-\$9M <\$1M N/A						
Benefits		>\$25M	\$10-2	24IVI	\$1-\$9M	<\$1M	N/A	
Hiring Advantage	Hiring Disadvantage							
Brand Name Recognition		Allocatio	on of inves	tment:				
Hiring Advantage	Hiring Disadvantage							
mining Advantage	Tilling Disauvantage							
Culture		New Fac	ility					
Hiring Advantage	Hiring Disadvantage	>\$25M	\$10- 24M	\$1- 9M	<1M	Unknown	N/A	
Flexible Work				•				
Hiring Advantage	Hiring Disadvantage	Expande	d Facility					
Funds to Recruit		>\$25M	\$10- 24M	\$1- 9M	<1M	Unknown	N/A	
Hiring Advantage	Hiring Disadvantage	Machine	ry & Equi	pment				
Location		>\$25M	\$10- 24M	\$1- 9M	<1M	Unknown	N/A	
Hiring Advantage	Hiring Disadvantage	Automat						
Proximity		>\$25M	\$10- 24M	\$1- 9M	<1M	Unknown	N/A	
Hiring Advantage	Hiring Disadvantage		44IVI	<i>5</i> 1VI				

Infrastructure						Business climate comparison now to					
>\$25M \$10- \$1- <1M Unknown N/A						5 years ago					
Informati	24M	9M				No response 1 Year ago	Better	Same	Worse		
			.484	11-1	- N1/A	No	Better	Same	Worse		
>\$25M	\$10- 24M	\$1- 9M	<1M	Unknowr	n N/A	response	Detter	June	110130		
						Explanation	:				
Own or L	ease Spac	ce (If leas	e, expirati	on date)		·					
Is your fa explain)	cility ade	quate for	future op	erations? (If	no,						
						Growth and Expansion					
Growth a	nd Risk n	otes:				Facility information					
						Does your current location meet your needs?					
Business Climate Rate the local business climate						If no, what are your needs? (If need for space what is the timeline)					
Excellent	t Good	Fair	Poor	No Opinion	N/A	SECTION FI	<u> VE - Projects</u>	<u>i</u>			
Rate the	Rate the local cost of doing business					Describe current or future growth projects (include					
	iocai cost	of doing	business			Describe cu	rrent or future	e growth proje	cts (include		
Excellent			Poor	No Opinion	N/A		rrent or future art and end d		ects (include		
	t Good	Fair	Poor		N/A		art and end d		icts (include		
Rate the	t Good business o	Fair climate in	Poor n Ohio	Opinion		projected st	art and end d lts		icts (include		
Rate the	t Good	Fair climate in	Poor		N/A	projected st Project resu New jobs cr	art and end d lts	lates)	cts (include		
Rate the	t Good business o	Fair climate in Fair	Poor Ohio Poor	Opinion No Opinion		Project resu New jobs cr Dollar amou	art and end d <u>lts</u> eated:	restment:	cts (include		
Rate the Excellent Rate the	t Good business of Good	Fair climate in Fair bing busin	Poor Ohio Poor ness in Oh	Opinion No Opinion	N/A	Project resu New jobs cr Dollar amou # of square	art and end d lts eated: unt of new inv	restment:	cts (include		
Rate the	t Good business of Good	Fair climate in Fair bing busin	Poor Ohio Poor	Opinion No Opinion		Projected st Project resu New jobs cr Dollar amou # of square Referrals ma Business Co Education Financing Internationa	art and end d lts eated: unt of new inv feet of new conde on behalf nsultation	restment:	cts (include		
Rate the Excellent Rate the Excellent	business of doctors Good	Fair Fair sing busin	Poor Ohio Poor ness in Oh	Opinion No Opinion nio No	N/A	Projected st Project resu New jobs cr Dollar amou # of square Referrals ma Business Co Education Financing	art and end d lts eated: unt of new inv feet of new conde on behalf nsultation	restment:	cts (include		
Rate the Excellent Rate the Excellent	business of doctors Good	Fair Fair bing busin Fair	Poor Ohio Poor ness in Oh	Opinion No Opinion No Opinion	N/A	Projected st Project resu New jobs cr Dollar amou # of square Referrals ma Business Co Education Financing International JobsOhio	art and end d Its eated: Int of new inv feet of new conde on behalf nsultation Il Trade	restment:	cts (include		

Volunteer Notes: